

June 16, 2008

Senator Jason M. Gant, Chair
Government Operations and Audit Committee
South Dakota Legislature
State Capitol
500 East Capitol Avenue
Pierre, SD 57501-5070

Dear Senator Gant:

In response to the information request by Gary Hoscheid, Department of Legislative Audit, the following data is provided:

1. The nature and purpose of the International Business Institute at NSU.

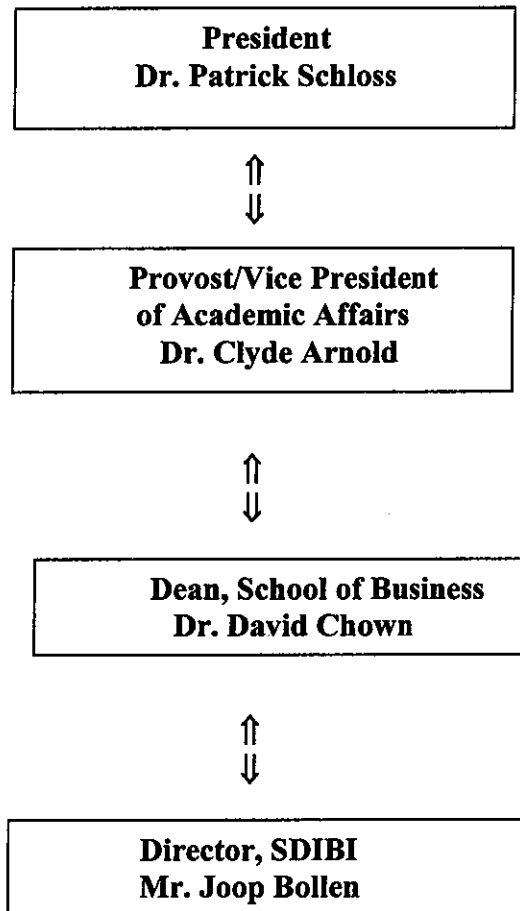
The South Dakota International Business Institute is a part of the international business academic experience at Northern as well as an engine for economic development in South Dakota. Developed as a cooperative effort between the state of South Dakota and Northern State University, the South Dakota International Business Institute (SDIBI) supports the Governor's Office of Economic Development (GOED) in facilitating and enhancing international trade for South Dakota. International trade creates jobs which corresponds with GOED's mission of creating quality job opportunities for South Dakotans. SDIBI is also available as a learning laboratory for international business students at NSU and plays a significant role in the annual international business conference at Rapid City/Mount Rushmore.

2. The actual work being performed at this institute.

SDIBI conduct export promotion services such as educational sessions for companies, conducts export consulting sessions, disseminates trade leads, maintains an exporter's directory, publishes South Dakota export statistics and provides access to export finance and international credit reports. SDIBI also developed and implemented a foreign direct investment program, which mainly revolves around the regional center status obtained initially in April 2004 and which was amended in June 2005. For more details on SDIBI please visit <http://www.sd-exports.org/> SDIBI is staffed by a director, secretary and student labor.

3. Who Mr. Joop Bollen actually works for; reports to; and has management and fiscal oversight responsibility over his activity.

Mr. Joop Bollen is the Director of SDIBI and works for Northern State University. He reports to the Dean of the Business School, who in turn reports to the Provost/V.P. for Academic Affairs, who in turn reports to the President of Northern State University:



Management, personnel and fiscal oversight reside with the Dean of the Business School in collaboration with the Human Resources Office; Purchasing Office; Finance Office; and subject to the above chain of command. All members of Northern State University are responsible to the South Dakota Board of Regents.

If you have additional questions please contact me at your convenience.

Respectfully,

Patrick J. Schloss
President