REPORT OF THE
GOVERNMENT OPERATIONS AND AUDIT COMMITTEE
2017

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Committee Responsibilities

The Government Operations and Audit Committee was established by South Dakota Codified Law (SDCL) 2-6-2. The Committee is appointed at each regular session of the Legislature. The Committee consists of ten members, five members from the Senate appointed by the President Pro Tempore of the Senate, one of whom shall be a member of the Judiciary Committee and five members from the House appointed by the Speaker of the House, one of whom shall be a member of the Judiciary Committee.

The responsibilities of the Committee are:

- To inquire and review any phase of the operations and the fiscal affairs of any department, institution, board or agency of the state;
- To examine records and vouchers, summon witnesses, examine expenditures and the general management of departments, as deemed necessary;
- To review the Single Audit Report of the State of South Dakota and separately issued agency audit reports;
- To review the annual report of the South Dakota 911 Coordination Board and the Brand Board;
- To review the annual reports from each Department administering the funds received from the Building South Dakota Fund;
- To review compiled authorizations to derive a direct benefit from a contract, as collected by the Bureau of Human Resources;
- To review compiled authorizations to derive a direct benefit from a state authority, board, or commission contract, as collected by the Auditor General;
- To review the annual work plan and report of the State Board of Internal Control;
- Develop and implement a performance management review process to evaluate the efficiency and effectiveness of State agencies;
- Review the annual accountability report from the Technical Institutes;
- Review limitations on use relating to the University Centers off-campus sites in Pierre, Rapid City, and Sioux Falls and make recommendations to the Legislature regarding these limitations;
- To make a detailed report to the Senate and House of Representatives and submit a copy of its report to the Appropriations Committee of each House of the Legislature at the next succeeding session of the Legislature or any special session of the Legislature upon request of the body.

**Committee Activity**

**Performance Reports**

Senate Bill 120, 2017 session, assigned the Government Operations and Audit Committee the responsibility to develop and implement a performance management review process. The Committee established a schedule whereby each state agency presents their performance indicators to the Committee once every three years and the below agencies were selected and reviewed during the 2017 interim period. A subcommittee of members was formed to help provide an improved framework for the development of departmental performance measures. The subcommittee has suggested that Standing Committees of the Legislature play a more active role in examining the performance of various departments and to provide direction to the departments on their key performance objectives. The subcommittee has asked Legislative Research Council to coordinate with departments to provide performance management reports to the various Standing Committees of the Legislature. The Committee’s performance management review process is a work-in-progress as the Committee provided feedback to each of the agencies on expectations and some agencies were asked to make changes and appear a second time in front of the Committee.

**Bureau of Human Resources**

The Commissioner of the Bureau of Human Resources presented information on six performance indicators in support of State government agencies:

1. Provide recruiting awareness and applicant and employee selection services
2. Maintain comprehensive compensation benchmarking and employee classification system
3. Design and maintain a competitive, cost-effective health plan and flexible benefits for employees
4. Provide performance management tools and facilitate annual evaluations
5. Assist agencies with employee engagement
6. Provide training and career development for employees

**Department of Revenue**

The Secretary of the Department of Revenue described their vision to create an open and collaborative environment that provides professional customer service, contributes to a
favorable economic climate, and is accountable to the citizens of South Dakota. The four strategic directions of the Department are:

1. Employees: Engaging and developing our team
2. Resources: Managing resources to maximize return on investment
3. Insights: Leveraging information through data analytics to support decision making
4. Partnerships: Developing and strengthening the department’s relationships

Bureau of Information & Telecommunications

The Commissioner of the Bureau of Information & Telecommunications described the Bureau’s vision, through highly motivated staff, to be a valued partner in providing technology solutions, services and support that directly contributes to the success of their clients. To accomplish this vision the Bureau has three goals:

1. Provide a reliable, secure and modern infrastructure
2. Deliver valued services at economical costs
3. Build and retain a highly skilled workforce

Department of Social Services

The Secretary of the Department of Social Services explained their mission to strengthen and support individuals and families by promoting cost effective and comprehensive services in connection with partners that foster independent and healthy families. The Department described five strategic plan outcomes:

1. Connections to work
2. Access to healthcare
3. Caring for people in the most cost effective manner
4. Permanency and safety for children
5. Program integrity

Department of Health

The Secretary of the Department of Health explained their mission to promote, protect and improve the health of every South Dakotan. The Department described five strategic goals:

1. Improve the quality, accessibility, and effective use of healthcare
2. Support life-long health for South Dakotans
3. Prepare for, respond to, and prevent public health threats
4. Develop and strengthen strategic partnerships to improve public health
5. Maximize the effectiveness and strengthen infrastructure of the Department of Health
Department of Labor and Regulation

The Secretary of the Department of Labor and Regulation explained their mission to promote economic opportunity and financial security for individuals and businesses. The Department described three strategic goals:

1. Qualify, responsive and expert services – Indicator, entered employment, which identifies the number of workers connected to employers and positions through job services. Indicator - percent of unemployment insurance payments made in 14 days.
2. Fair and equitable employment solutions – Indicator, retained employment after six months, which identifies how people are fitting into the positions they connected them to with employers.
3. Safe and sound business practices – Indicator, total practitioners from Boards/Commissions and Regulation Divisions reflecting the number of individuals and businesses which must be reviewed to ensure proper compliance with established laws.

Department of Human Services

The Secretary of the Department of Human Services explained their mission to enhance the quality of life of people with disabilities, in partnership with its stakeholders. The Department described three goals:

1. Provide individualized services to support people with disabilities to help them meet the goals they choose.
2. Raise awareness of the resources available to support people with disabilities through education and advocacy.
3. Retain a knowledgeable and prepared workforce with a high level of engagement to support the department’s mission.

Brand Board

The Director of the South Dakota Brand Board was present to provide the Committee the State Brand Board Annual Report and answer Committee questions. She reported that the Brand Board receives no General Fund appropriations and operates entirely on brand inspection fees, brand transfers, and renewal fees.

The annual report contained information on the number of livestock inspected during the calendar year, the fees collected, the number of holds, missing or stolen livestock, recovered strays, livestock investigations, and brand registration activity. The Director reported that 1,662,495 head of livestock were inspected in calendar year 2016, as compared to 1,581,415 inspected in calendar year 2015.
The Committee had additional questions about the cost of investigation services provided by the Division of Criminal Investigation (DCI). The Director and a DCI Supervisor appeared before the Committee a second time to answer these questions. The Committee will continue to review the operations of the Brand Board.

The Building South Dakota Funds (BSD)

The Commissioner of the Governor’s Office of Economic Development (GOED), provided an overview of the programs under the GOED. The Finance Director of the GOED explained the two primary purposes of the Economic Development Partnership Program (EDPP): 1) to help local economic development programs with training needs, and 2) to help local economic development programs recapitalize local revolving loan funds. The EDPP awarded eighteen grants during the fiscal year totaling $1,049,145. The projected number of jobs created was 117.

The Finance Director provided an overview of the Local Infrastructure Improvement Program (LIIP). The program provides grants to assist in funding the construction and reconstruction of infrastructure for the purpose of serving economic development projects. The LIIP awarded ten grants during the fiscal year totaling $2.6 million. The projected number of jobs created was 562.

The Finance Director provided an overview of the Reinvestment Payment Program (RPP). The program is available to assist companies in offsetting the upfront costs associated with relocating or expanding operations and/or upgrading equipment in South Dakota. This program allows for project owners to receive a reinvestment payment, not to exceed the sales and use tax paid on project costs, for new or expanded facilities with project costs in excess of $20 million, or for equipment upgrades with project costs in excess of $2 million. The RPP awarded seven grants during the fiscal year totaling $13.3 million. The projected number of jobs created was 280.5.

The Finance Director provided an overview of the South Dakota Jobs Grant Program (JGP). The program is available to assist companies in offsetting the upfront costs associated with relocating or expanding operations and/or upgrading equipment in South Dakota. There were two JGP grants awarded during the fiscal year totaling $129,801. The projected number of jobs created was 24.

The Executive Director of the South Dakota Housing Development Authority (SDHDA) was present to address the Committee regarding the South Dakota Housing Opportunity Fund (HOF). The SDHDA distributes HOF funds geographically throughout the State with 30% of the funds targeted for cities with a population of 50,000 or more and 70% of the funds targeted for the rest of the State. As a result of the applications received in FY2017, 13 new homes will be built, 105 homes and seven rental units will be rehabbed and 39 future homeowners will be provided with down payment assistance. To date, the SDHDA Board of Commissioners has awarded $10.2 million that will benefit 1,606 families.
Specific Matters Pertaining to Various State Agencies

Legislative Research Council discussed the statutory authority of the Committee

Legal Counsel from Legislative Research Council (LRC) described the Committee’s investigative authority as granted to the Committee by the Legislature. LRC referred the Committee to South Dakota Codified Laws 2-6-2 and 2-6-4. LRC explained the Committee can summons any department, institution, board, or agency of the State for the purpose of enacting, amending, or repealing legislation. The investigatory authority of the Committee is limited to the determination of public policy. LRC cautioned the Committee, in the process of exercising their authority, that investigations relate to public policy and not criminal or civil matters. A question was raised about the authority of the Committee to summons local government board members and individuals from private entities. LRC believed the Committee could invite these individuals to testify, however, a summons to appear would most likely be challenged in court. The Attorney General agreed with LRC’s legal opinion on this question and believed the statutes have limitations beyond departments, institutions, boards, or agencies of the State.

Unified Judicial System, Department of Corrections and the Department of Social Services discussed the implementation of the Juvenile Justice Public Safety Improvement Act

The Committee learned about efforts being made to implement the Juvenile Justice Public Safety Improvement Act (JJPSIA). The State Court Administrator explained the reforms are in their early stages and progress is being made. The reforms seek to prevent youth involved with the system from future involvement, improve the outcomes of youth by expanding access to community-based programs that have been proven to work, target residential placement towards youth who are not a risk to public safety, and ensure the quality and sustainability of the JJPSIA reforms.

The Committee expressed concerns about additional burdens being placed on the communities and the availability of services in the communities. The Department of Social Services explained they are still in the process of ramping up community based services, such as functional family therapy, moral reconation therapy, and aggression replacement training. The purpose of these services is to keep youth in their communities and prevent costly out-of-home placement. The Committee encouraged the agencies to better promote the programs available in the communities. The Committee plans to continue to monitor the implementation of the JJPSIA in the future.

Department of Social Services and the Department of Corrections discussed the methamphetamine treatment programs

The Deputy Secretaries for the two agencies described two different methamphetamine treatment programs in the State. The first being a community-based substance use disorder program available to individuals with a methamphetamine addiction. This program is available
in Sioux Falls and Rapid City. They are considering adding an additional program in the central area of the State. The Intensive Meth program had a budget of $830,487 in fiscal year (FY) 2016 and served 121 adults with a 69% completion rate (compared to a 43% completion rate at the national level). In addition, the Department of Social Services has developed a Meth Awareness Campaign “Meth Changes Everything” and a social media component to reach more individuals.

The second program discussed was the intensive methamphetamine treatment program in the Women’s Prison. The Department of Correction’s FY16 budget for this program and other related services was $787,000. Ninety adult women were served in this program in FY16. The Committee asked a number of questions relating to the future plans for the program and may revisit this topic in the future.

The Department of Public Safety and the Office of the Attorney General discussed the Interstate Drug Trafficking Task Force

The Committee asked the Secretary of the Department of Public Safety to explain what the additional resources provided by the Appropriations Committee were being used for. The Secretary explained they have changed their strategy in fighting drug trafficking and are in the early stages of the initiative. This new strategy includes the development of the Fusion Center as a central hub for information and intelligence sharing. In addition, they have hired four additional Highway Patrol troopers to work with the DCI to specifically go after drug trafficking organizations. The Committee may revisit this topic in the future.

Department of Social Services discussed the current financial position of federal block grants and how potential federal government changes may impact South Dakota

The Deputy Secretary explained to the Committee the majority of federal funds in the Department’s budget are Medicaid. Medicaid is an entitlement program where federal funds are available as long as the individual meets program eligibility. Most of the remaining federal funds are block grants. Block grants are a fixed amount of federal funding. Amounts allocated to states are typically established on historical expenditures in a base year. The Deputy Secretary provided additional information on the seven largest block grants received by the Department:

- Temporary Assistance to Needy Families (TANF) – is used to fund a variety of programs including: TANF benefits to families, child welfare and specialized services for pregnant women and their children. The annual grant amount is $21.3 million and the State has a $8.5 million maintenance of effort requirement. This grant amount and the maintenance of effort requirement have not changed since 1996.
- Children’s Health Insurance Program (CHIP) – is used to provide insurance to uninsured children. The annual grant amount is $23.6 million and a State general fund match (8.54% in FFY2017) is required. The Affordable Care Act provided a temporary additional 23% increase in federal dollars until September 30, 2019.
• Child Care and Development Block Grant (CCDBG) – provides assistance to families with child care costs. The State received $13.5 million in FY16 and had a $5 million match requirement and an $802 thousand maintenance of effort requirement. There are an average of 2,132 families using the program with payments being made directly to the child care provider.

• Low Income Home Energy Assistance (LIHEAP) – provides family assistance with heating expenses. The State received $17.3 million in FY16 with no match or maintenance of effort required. The payments are made directly to the heating providers.

• Community Mental Health and Substance Abuse Treatment Grants – provides funding for community based mental health and substance abuse treatment services. The State received $7.1 million in FY16 for the grant and had a maintenance of effort of about $23 million. In FY16, 19,825 mental health and 12,297 substance abuse patients were served.

• Community Services Block Grant – assist with gaining employment, one-time assistance with utility connections, rent, deposits, transportation, etc. and is provided to Community Action Agencies. The State received $3 million in FY16 with no matching requirement or maintenance of effort.

• Social Services Block Grant – supports home services for the elderly and for child welfare. The State received $4.2 million and transferred $2.1 million from TANF, for a total of $6.3 million. There are no matching or maintenance of effort requirements.

The Deputy Secretary stated there were no significant changes anticipated in the near future, however, the Department will closely monitor the activity at the federal level and keep the Legislature informed of any changes.

Department of Social Services discussed the Administrator position at the Human Services Center

The Secretary of the Department of Social Services (DSS) informed the Committee that the current Administrator of the Human Services Center has resigned effective August 31, 2017. An interim Administrator has been hired and will start on August 14, 2017. The Secretary stated there is an ongoing national search for the position. The DSS has had initial interviews with candidates and is planning to bring them in for in-person interviews. The Committee asked a number of questions about the position, the qualifications required for candidates applying for the position, and the adequacy of the salary for this position. The DSS is hopeful that the position will be filled in the near future.

Overtime pay at the Human Services Center in Yankton

The Administrator of the Human Services Center (HSC) in Yankton appeared before the Committee to provide information on employee vacancies and the overtime compensation being paid at the HSC. The Administrator provided an overview of the makeup of the Center and the various programs at the HSC. The Administrator reported that at full capacity there are 556 full-time-equivalent employees (FTE) at the HSC and they currently have 39.5 vacancies.
The Administrator reported that in the first eight months of FY17 the HSC has paid $1.1 million in overtime pay, which is consistent with FY16. The Administrator reported they are recruiting sooner and offering sign-on bonuses to make them more competitive with the private sector. The Committee plans to continue to monitor employee vacancies and overtime pay at the HSC.

**Overtime pay at the South Dakota Developmental Center in Redfield**

The Director of the South Dakota Developmental Center (SDDC) in Redfield appeared before the Committee to provide information on employee vacancies and the overtime compensation being paid at the SDDC. The Director provided an overview of the makeup of the Center and the various programs at the SDDC. The Director reported there are currently 347.6 FTE with 184.5 direct support professionals. In FY16, direct support professionals were required to work four overtime hours every week and currently direct support professionals are required to work four overtime hours every two weeks. The Director reported in FY16 there was an average of 30 vacancies for direct support professionals and currently there are 10 vacancies. The Director reported that in the first eight months of FY17 the SDDC has paid $541 thousand in overtime pay. In FY16 the SDDC paid $1.1 million in overtime pay. The Director reported the increase in incentive pay, for the late shifts, has helped reduce the vacancies. The Committee plans to continue to monitor employee vacancies and overtime pay at the SDDC.

**Bureau of Information and Telecommunications and the Department of Public Safety discuss infrastructure upgrades to the Public Safety Radio System**

The Deputy Commissioner of the Bureau of Information and Telecommunications (BIT) informed the Committee of a notification from Motorola (the supplier of most of the State radios) that a network upgrade is planned for 2023 and any radios not equipped with the flash update would not be compatible with the new system. The Strategic Projects Director with Motorola Solutions estimated that new radios compatible with the new system could cost between $2,000 and $4,000 per radio. An Engineering Manager with BIT stated there are approximately 16 thousand Motorola radios in use and about 5,000 have already been upgraded. He stated the cost to the infrastructure for the State would be about $11.8 million and would need to be completed by 2023. The Committee desired to see a plan going forward for the necessary upgrades and that BIT communicates with the Appropriations Committee.

**Bureau of Information and Telecommunications discussed the State’s Cyber Security Platform**

In executive session, the Deputy Commissioner of the Bureau of Information and Telecommunications (BIT) informed the Committee of the activities of the Bureau to protect the State’s IT infrastructure from outside cyber-attacks. The Committee plans to continue monitoring the Bureau’s efforts to combat cyber-attacks.
Department of Human Services – Division of Rehabilitation Services discuss Federal Communication Commission Direct Video Calling

The Director of the Division of Rehabilitation Services described Telecommunication Relay Services (TRS) that allow persons with hearing or speech disabilities to place and receive telephone calls. He explained that a 1989 State Law requires the State to provide a telephone service for people who are deaf or hard of hearing or have speech impediments at no cost to the user. The Director discussed the trends in South Dakota. Traditional TRS and captioned telephone minutes are decreasing. Other technology, such as texting or facetime, has become more popular. The Committee asked why the State was not using Direct Video Calling offered through the Federal Communications Commission. The Director stated he would look into this program. The Committee plans to follow-up on this topic in the future.

Department of Game, Fish and Parks discuss the discontinued access to non-meandering waters in South Dakota

The Secretary of the Department of Game, Fish and Parks (GF&P) updated the Committee on the outcome of the Duerre vs. Hepler Supreme Court decision delivered on March 15, 2017. The decision reaffirmed that it is up to the South Dakota Legislature to determine the use of non-meandering water. He explained that nobody has superior rights to the water and that the GF&P cannot facilitate access to waters that overlie private land. In response to this decision, GF&P has blocked access to boat launches on 25 bodies of water, and are no longer surveying or restocking these waters. The Committee had numerous questions on the significance of this issue, the risks to public safety, and the views of those involved. The Secretary emphasized the importance of the issue and suggested a Special Session to deal with the issue.

At the Executive Board’s April 18, 2017 meeting a Committee of 15 Legislators was appointed to study the regulation of access to and use of non-meandered waters on public and private property. The Committee met four times, heard public testimony, and drafted legislation. A Special Session of the Legislature was held on June 12, 2017 and the “Open Waters Compromise” law was passed and signed by the Governor.

Bureau of Human Resources

Conflicts of Interest

The Committee reviewed the second annual compilation of conflict of interest authorizations called for in House Bill (HB) 1064, passed during the 2015 Legislative Session. Under HB 1064 a governing body may authorize an officer or employee of a State agency to benefit from a contract if the contract is fair, reasonable, and not contrary to the public interest; these authorizations are required to be filed with the Commissioner of the Bureau of Human Resources (BHR) and presented to the Committee annually. The Committee reviewed 14 approved authorizations (waivers) for the July 1, 2016 through June 30, 2017 reporting period. The Committee expressed concern that all departments are not aware of the conflict of interest
requirements and that further amendments to the conflict of interest provisions may be needed in the future. The Committee plans to review approved and denied waivers annually.

Length of time between employment application and job offer

The Commissioner discussed the stages of the hiring process. The hiring timeline can take anywhere from 10 days to 40 days. She explained variables that impact the timeline including Civil Service job requirements, veterans or disability preferences, and background checks. She also provided a comparison to National averages (the State’s average is below the National average). The Committee was concerned that the State was losing potential employees to private businesses because the hiring process was taking too long. The Commissioner explained that BHR has groups looking at options for speeding up the process. The Committee plans to revisit this topic in the future.

Obligation Recovery Center

House Bill 1208 was passed during the 2015 Legislative Session and created the Obligation Recovery Center (Center) within the Bureau of Administration (BOA). The Center began operations on July 15, 2016. As required by law, the Commissioner of the BOA provided the Committee the annual report of the activities of the Obligation Recovery Center. The Commissioner thanked the Legislative members of the advisory group for their efforts in getting the Center up and running. The Center has entered into a memorandum of understanding with each agency that uses the Center to collect debt to ensure agency specific requirements are considered. The BOA contracted with three debt collection agencies with one year contracts, with four additional one year optional extension periods. The debt collection agencies began collecting debt on March 13, 2017. During FY2017, the Center collected $3.3 million for State agencies and established payment plans for $7.7 million (total financial impact of collection activities of $11 million). Of the $3.3 million remitted to State agencies, $618,267 was deposited into the general fund with the remaining monies distributed to various agency funds. The Committee expressed concerns with the penalties placed upon individuals owing money to the State and used as an example the loss of an individual’s driver’s license. The Committee asked the Commissioner to strengthen procedures to ensure an individual’s driver’s license is reactivated as quickly as possible after the individual has established a payment plan or has paid the outstanding debt.

State Board of Internal Control

The Commissioner of the Bureau of Finance and Management (BFM) provided the Committee an update on the activity of the State Board of Internal Control (SBIC). She explained that the process of establishing and maintaining an effective system of internal controls will take years. The SBIC requires that state agencies comply with all applicable laws, regulations, and internal
control policies regarding conflicts of interest. State agencies are required to develop plans to inform and make accessible the conflict of interest laws to ensure their employees are in compliance. She described the improvements that have been made by the SBIC. The SBIC has established internal control officers in each state agency, grant agreements with subrecipients are now available to the public, and the Auditor General submits to the SBIC a copy of any non-profit audit reports sent to a state agency identifying audit findings pertaining to federal award programs. The state agency responsible for those subrecipients has come before the SBIC with a management decision on how to address each issue. In addition, the SBIC has established the Federal Grant Compliance Workgroup. One objective of the workgroup is to create tools to assist state agencies with federal grant compliance. These tools include:

- A contractor or subrecipient relationship determination checklist to help agencies determine the type of relationship that exists.
- A pre-award risk assessment tool that measures risk attributes of a subrecipient before the state agency enters into a grant agreement with the subrecipient. This tool will also help the agency determine the proper type of monitoring required of a particular subrecipient.
- A subrecipient monitoring guide to help agencies develop sufficient monitoring plans.
- A subrecipient agreement template that incorporates key provisions to help ensure compliance with federal regulations and help provide uniformity with all agencies and subrecipients.

The Commissioner stated the SBIC will continue to develop tools to reduce the State of South Dakota’s exposure to risk as well as strengthen the internal control environment within the State. The Committee will monitor the State Board of Internal Control’s activity on an annual basis.

Department of Transportation

Operations of the State owned rail line

The Secretary of the Department of Transportation (DOT) appeared before the Committee and answered numerous Committee questions about the operation of State owned rail lines. The Secretary explained the management and oversight of State owned rail lines are performed by the South Dakota Rail Board. The State owns 406 miles of active rail lines and 124 miles of inactive lines. The State has six different leases on the active lines and they are generally with regional rail authorities. The lease rates are generally set at 1% of gross freight revenue between State and regional rail lines and the regional rail lines generally charge the operators 1.5%, retaining the .5%. The revenue generated has been used to maintain the rail lines and replace bridges. The Committee questioned the process implemented by the DOT to ensure the proper payment amounts are calculated and submitted to the State. The Secretary explained operators send in supporting documentation and the DOT reviews the documentation. He added the DOT is continuing to develop procedures in this area. The Committee was also concerned about how the DOT ensures ongoing contract compliance and
The Committee plans to continue to monitor the Department’s efforts in this area. The Committee heard public testimony from a former owner of the Dakota Southern Railway Company (DSRC) about operational concerns with the current owner of the DSRC. DSRC leases State owned rail lines. The Committee plans to invite the DOT, the Chair of the State Railroad Board, and at the discretion of the DOT, the owner of the DSRC to a future Committee meeting. The Committee is considering asking the Department of Legislative Audit to review revenue figures reported by operators of State owned rail lines.

Department of Revenue

The application of tourism tax

The Secretary of the Department of Revenue (DOR) was invited to a Committee meeting to explain the application of tourism tax. He stated tourism tax is collected on tourism related businesses from June to September and is used to fund tourism related activities. Hotels collect the tax year-round. The Secretary discussed Falls Park as being a tourist attraction, but that the Sioux Falls Farmer’s Market located at Falls Park was a unique situation. He stated the DOR reevaluated the situation and clarified that the Sioux Falls Farmer’s Market, along with other Farmer’s Markets, do not need to remit tourism tax. The Committee was satisfied with his explanations.

Audit Division

The Secretary of the DOR and the Audit Division Director presented information on the audit selection process of the DOR Audit Division. The Secretary explained they typically audit the top 100 businesses annually and perform audits in all business types or industries. The Director explained that high risk businesses are factored in to their selection process. Businesses are considered high risk if they have had past compliance issues with assessments over $10,000, poor internal controls, high staff turnover, and other types of issues. The Secretary stated there were approximately 2,500 audits conducted in FY17 with about 1,000 businesses being in South Dakota. The Committee expressed concerns from business owners that they are afraid to call with questions because it could be used against them in an audit. The Secretary stated that the audit selection process does not include auditors reviewing the questions asked of the Business Tax Division, but that analytical procedures drive the selection process. The Committee asked to be provided the results of a survey being conducted by the South Dakota Retailers Association relating to audits conducted by the Department of Revenue.

Board of Regents

Operational policies of acceptance and admissions of undocumented students

The Executive Director of the Board of Regents (BOR) explained the admissions process for undergraduate and graduate students at South Dakota Universities. Applicants not fulfilling the resident requirements are charged the non-resident tuition rates. Male students are required
to certify on the admissions application that they have applied with the Military Selective Service registration requirement. The Committee was concerned about undocumented students and whether or not any universities were considered sanctuary colleges. The Executive Director indicated there were no sanctuary campuses in South Dakota. In addition, the Committee wanted assurance the universities were complying with SDCL 13-53-1.1 which requires all male students to file with the institution a statement of registration compliance.

University Centers

In accordance with House Bill 1005, 2017 Session, the Committee reviewed annual accountability reports for each of the University Centers. The Director of Finance for the Board of Regents presented operating statements for each of the University Centers, along with enrollment data for fiscal years 2013 through 2018. Also included in the reports was 2018 budget information. Each University Center is structured differently financially and the operating statements and footnotes attempt to show the differences. The Director explained some of the challenges facing each of the University Centers. They are moving away from the model used for the last three years. The Committee will continue to review the University Centers in the future.

The Committee toured the University Center Sioux Falls on June 6, 2017. The Committee learned about the various programs being offered as well as future development plans at the University Center Sioux Falls.

Board of Regents Federal Grant Control Process

The Executive Director explained State institutions receive significant federal grant dollars and it is very important that they have proper procedures in place. The System Vice President of Academic Affairs gave an overview of specific grants that the Committee was interested in reviewing. The Associate Vice President of Research at the South Dakota State University reviewed the life cycle of a federal program and stated they follow the Uniform Guidance in the administration of each federal program. The Committee was concerned about who was responsible for federal compliance and contract compliance. The Associate Director of Grants and Contracts at SDSU stated the principal investigator is responsible and that her office is responsible for post-award management at SDSU.

Department of Labor and Regulation Insurance Tax Credit Scholarship Program

The Director of the Department of Labor Division of Insurance provided background information on the insurance tax credit scholarship program. The Director explained in tax year 2016, insurance companies donated a total of $325,000 resulting in a tax credit of $260,000. Former Senator Phyllis Heineman shared stories of families who benefited from scholarships provided by the program. She explained four insurance companies donated and 295 scholarships were awarded during the 2016-2017 school year. Most of the scholarship
amounts were from $500 to $1,300, and did not exceed tuition fees. No student that applied and was eligible was turned down. Former Senator Heineman thanked the Legislature for making this scholarship program possible.

School District enrollment used in the calculation of State Aid

The Tri-Valley School Superintendent answered various Committee questions regarding concerns over the fall enrollment process. The topic came to the attention of the Committee after a letter was sent by the Tri-Valley School Superintendent to parents of homeschool students, requesting their children attend school on the day fall enrollment is taken. The last Friday in September is the date used for determining enrollment for the purpose of computing State Aid to the school district. The Superintendent explained that his goal was to provide each homeschool student that attended school on the last Friday in September, a new laptop and a license for Edgenuity software. He believed this was a win-win offer in that the homeschool student would receive valuable tools to improve their learning opportunities while also increasing school revenue. He explained that he should have communicated earlier to the parents so they had more time to make a decision. The Committee expressed concerns that school districts may be gaming the State Aid formula to increase their share of State funding and may propose future legislation to discourage this type of behavior. The Committee plans to review other school district fall enrollment counts.

Juvenile Corrections

The Committee is charged with the responsibility to review any findings of abuse or neglect of juveniles in a juvenile correctional facility.

Since the Star Academy was closed on April 8, 2016, there were no Juvenile Corrections Monitor reports to the Committee during the 2017 interim. Senate Bill 82, 2017 Session, required the Department of Corrections to compile a confidential report of all allegations of abuse and neglect of individuals under the jurisdiction of the Department of Corrections within private contracted facilities. The Director of Juvenile Services presented the report for the time period from July 1, 2016 through June 30, 2017. Eight cases were reported to the Committee during the above time period. The Committee requested future reports provide more information on trends by facility.

Audit Reports and Special Review Report

South Dakota Single Audit Report for FY16

The Committee reviewed the South Dakota Single Audit Report and other separately issued audit reports for the fiscal year ended June 30, 2016.

Financial and compliance audits involve testing financial transactions of the state to determine that money is properly accounted for and expended in accordance with state and federal laws
and regulations. All audits conducted of state agencies were consolidated and reported in the Single Audit Report. The Single Audit Report includes the Comprehensive Annual Financial Report for the State of South Dakota prepared by the Bureau of Finance and Management, a schedule showing the federal awards administered by the state and related expenditures, and audit findings and recommendations issued by the Department of Legislative Audit.

The Single Audit Report was issued in accordance with auditing standards generally accepted in the United States of America, Government Auditing Standards issued by Comptroller General of the United States, U.S. Office of Management and Budget (OMB) Uniform Guidance, and South Dakota Codified Laws. A copy of this report may be obtained from the Department of Legislative Audit.

The Committee reviewed financial reporting, internal control and compliance deficiencies written on ten state organizations, containing twenty-three recommendations for corrective action. Sixteen recommendations related to violations of federal laws and regulations; and, seven recommendations related to inadequate internal control procedures over receipts, revenue collections, expenditures, and financial reporting.

The following represents the state agencies with audit findings and recommendations from fiscal years 2016 and 2015 and the implementation of fiscal year 2015 audit recommendations:

<table>
<thead>
<tr>
<th>State Agency</th>
<th>Recommendations</th>
<th>Fiscal Year 2016</th>
<th>Fiscal Year 2015</th>
<th>FY2015 Implemented</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bureau of Finance and Management</td>
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<td>0</td>
<td>2</td>
<td>2</td>
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<tr>
<td>Department of Revenue</td>
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<td>2</td>
<td>4</td>
<td>4</td>
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<tr>
<td>Soybean Research &amp; Promotion Council</td>
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<td>2</td>
<td>1</td>
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<tr>
<td>South Dakota Corn Utilization Council</td>
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<tr>
<td>Ellsworth Development Authority</td>
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<td>1</td>
<td>0</td>
<td>N/A</td>
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<tr>
<td>Secretary of State</td>
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<td>3</td>
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<tr>
<td>Department of Transportation</td>
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<tr>
<td>Department of Social Services</td>
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<td>Department of Education</td>
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<tr>
<td>Department of Human Services</td>
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<td>1</td>
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<td>N/A</td>
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<tr>
<td>Department of Game, Fish and Parks</td>
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<td>6</td>
<td>0</td>
<td>N/A</td>
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<tr>
<td>Housing Development Authority</td>
<td></td>
<td>1</td>
<td>0</td>
<td>N/A</td>
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</table>

N/A   This agency did not have any FY2015 audit recommendations.

The Committee had additional questions regarding the Department of Game, Fish and Parks (GF&P) audit findings for the Fish and Wildlife federal program. The Finance Officer for the GF&P appeared before the Committee and explained the corrective action plans the
Department is implementing. The Committee plans to follow-up on the Department’s corrective action plans.

South Dakota High School Activities Association

The Committee reviewed the FY16 audit report of the South Dakota High School Activities Association (SDHSAA). The Committee had questions regarding the SDHSAA’s desire to create a separate foundation. The Committee expressed concern for the purpose of a foundation and the creation of a different Board to oversee the activity of the new foundation. Committee members did not believe schools should be putting money into a foundation. The Executive Director of the SDHSAA explained the SDHSAA Board is forming a committee to research this topic further and make recommendations to the SDHSAA Board. The Committee plans to revisit this topic in the future.

The Committee also heard about the SDHSAA’s process for the selection of tournament locations throughout the State. A Site Selection Committee works three years into the future and makes recommendations to the SDHSAA Board for their final approval.

Mid Central Educational Cooperative Special Review Report and the Mid Central Educational Cooperative Single Audit Report for FY15

The Department of Legislative Audit (DLA) provided an overview of work conducted related to funds that were passed through the State of South Dakota Department of Education (SDDOE) and expended by Mid Central Educational Cooperative (MCEC) and the American Indian Institute for Innovation. The work performed resulting in the Special Review Report builds upon audits of the Gaining Early Awareness and Readiness for Undergraduate Programs (GEAR UP) done as part of the State of South Dakota Single Audits for fiscal years 2014 and 2015 and a Single Audit DLA conducted of MCEC for fiscal year 2015. DLA reported their review did not involve determining whether crimes were committed as that is the responsibility of law enforcement agencies. Additionally, their review did not involve evaluating whether State and federal programs administered by MCEC were effective in achieving expected results and outcomes. The objective of DLA’s review was to determine whether funds received by MCEC had been adequately accounted for and that expenditures of those funds were properly supported by documentation. The DLA discussed each finding contained in the MCEC Special Review Report.

The first finding reported that the MCEC Governing Board and Director did not provide adequate oversight of related parties and conflicts of interest.

The second finding reported that there were unauthorized withdrawals from MCEC’s checking account from January 2007 through September 2015.

The third finding reported MCEC did not have adequate internal controls in place to properly identify subaward agreements and monitor subrecipient compliance with federal regulations.
The fourth finding reported MCEC did not comply with the matching requirements of the GEAR UP grant.

The fifth finding identified unsupported salaries and wages were charged to the GEAR UP grant.

The sixth finding identified Teacher Quality grant subaward agreements were not approved by the MCEC’s Governing Board and Teacher Quality expenditures were not adequately supported.

The seventh finding identified inadequate supporting documentation for contractual services and payroll charges to the Wakan Gli grant. In addition, there was no evidence that MCEC entered into contracts or agreements with the partners or contractor identified in the Wakan Gli grant application.

The eighth finding identified information reported to the U.S. Department of Education in MCEC’s indirect cost rate agreement was inaccurate.

The DLA explained that the findings included in the Special Review of MCEC were also included in the MCEC Single Audit Report for FY15, as well as two additional findings relating to financial reporting.

The Committee had numerous questions about the reports over the course of the interim period. In addition, the Committee questioned various employees and former employees of the SDDOE, past MCEC Governing Board Chairs, past GEAR UP Advisory Board members, the independent public accounting firm’s partner in-charge of the MCEC audits prior to FY15, and the Attorney General. The Attorney General provided an update on the pending criminal charges filed against three former MCEC employees. At this time, the courts have not set trial dates. Based upon the Committee’s review of the DLA reports and answers provided from additional Committee questions, the Committee drafted legislation for consideration during the 2018 Session.

This report was adopted by the Committee at its October 30, 2017 meeting. Representative Steinhauer moved, seconded by Representative Hunhoff, the adoption of the 2017 Government Operations and Audit Committee Report as amended. The motion prevailed on a roll call vote with 5 voting AYE, 3 voting NAY, and 2 EXCUSED. Those voting AYE: Cronin, Hunhoff, Anderson, Steinhauer, and Peters. Those voting NAY: Tapio, Sutton, and Wismer. Those EXCUSED: Nelson and Tieszen.
Performance Indicators for BIT support our mission, vision, and department goals. These goals are:

1. **Provide a Reliable, Secure and Modern Infrastructure.**
   Provide a well-designed and architected secure computing and communications environment to ensure optimal service delivery to business. Architecture and process will be optimized to support agile and reliable computing and communication services.

2. **Deliver Valuable Services at Economical Costs.**
   Develop innovative and cost-effective solutions through collaboration, cooperation and in partnership with our clients. The solution sets include developing customized business solutions, efficient project management services and productive relationships with clients.

3. **Build and Retain a Highly Skilled Workforce.**
   Improve the effectiveness, productivity and satisfaction of employees in order to attract (and retain) a highly-qualified workforce to foster individual innovation and professional growth. Appropriate training and tools will be provided to enhance and improve career skills in the workforce.
2  Deliver Valuable Services at Economical Costs.

3  Build and Retain a Highly Skilled Workforce.
**FY18 Performance Indicators**

**Bureau of Human Resources**

**Goal No. 1:** Increase percentage of employees and covered spouses completing all three wellness qualifications by 3% or 320 members by March 31, 2018.

The wellness qualifications include taking an on-site health screening, participating in an online health assessment, and earning 100 wellness points. Studies show health screenings and health assessments help employees better understand their health risks and seek preventive care, which could result in cost savings to the health plan.

**Goal No. 2:** Increase individual-case utilization of the Employee Assistance Program (EAP) from 4.9% to 5.8% or 113 individual cases by FY19.

EAP provides a wide range of services, including personal counseling, financial planning and counseling, legal services, discount shopping, and education on dealing with aging parents and children, to state employees and immediate family members at no cost to the user.

The State pays a fixed cost per employee for EAP, and utilization is shown to reduce absenteeism and health-care costs. A recent employee survey showed that 40% of respondents were not aware of EAP services, and only 12% of the survey participants had used EAP.
FY18 Performance Indicators  
Bureau of Human Resources

**Goal No. 3:** Increase usage of the following preventive care services available at no cost to the member by June 2019.

- Increase preventive care office visits for women over 40 by 5% (or about 318 women) to 52%.
- Increase preventive care office visits for men over 40 by 4% (or about 224 men) to 30.4%.
- Increase utilization of mammograms for women over 40 by 3% (or about 191 women) to 54%.

**Goal No. 4:** Ensure average time to fill positions for State agencies is less than the national average for FY18.

The current average for State agencies to fill a vacant position was 37.7 days in FY17, and the national average* was 39.8 days.

*The national average does not include weekend days, and the State average does.

**Goal No. 5:** Implement four on-demand, 24/7 e-learning modules in FY18 and increase by 50 percent annually each of the next four years.

BHR is implementing e-learning because it creates flexibility to participate at the time and location convenient to the employee. Because this is a new initiative, current usage data is not available. BHR will have the ability to track usage and completion for the courses to be added in FY18.
South Dakota Department of Health Dashboards

Vision
Healthy People – Healthy Communities – Healthy South Dakota

Mission
To promote, protect and improve the health of every South Dakotan

Guiding Principles
Serve with integrity and respect  ○ Eliminate health disparities  ○ Demonstrate leadership and accountability  ○ Focus on prevention and outcomes  ○ Leverage partnerships  ○ Promote innovation

Strategic Goals
❖ Improve the quality, accessibility, and effective use of healthcare
❖ Support life-long health for South Dakotans
❖ Prepare for, respond to, and prevent public health threats
❖ Develop and strengthen strategic partnerships to improve public health
❖ Maximize the effectiveness and strengthen infrastructure of the Department of Health

Access to Preventive Care
Increase the percent of South Dakota adults who have visited a doctor for a routine check-up within the past 2 years from 80.1% in 2014 to 90% by 2020

<table>
<thead>
<tr>
<th>South Dakota Percent</th>
<th>South Dakota 2020 Target</th>
<th>U.S. Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>79.8% (2016)</td>
<td>90%</td>
<td>83.5% (2015)</td>
</tr>
</tbody>
</table>

Percent of Adults Who Visited a Doctor for a Routine Check-up in the Past 2 Years, 2012-2016

Infant Mortality
Reduce the 5-year infant mortality rate from 6.9 per 1,000 births in 2010-2014 to 6.0 by 2020

<table>
<thead>
<tr>
<th>South Dakota Rate</th>
<th>South Dakota 2020 Target</th>
<th>U.S. Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>4.8 (2016)</td>
<td>6.0</td>
<td>5.8 (2014)</td>
</tr>
</tbody>
</table>

Infant Mortality Disparity, South Dakota, 2007-2016

Deaths per 1,000 live births
**Childhood Immunizations**
Increase the percent of children aged 19-35 months who receive recommended vaccinations from 76.3% in 2014 to 80% by 2020

<table>
<thead>
<tr>
<th>South Dakota Percent</th>
<th>South Dakota 2020 Target</th>
<th>U.S. Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>75.6% (2015)</td>
<td>80.0</td>
<td>72.2% (2015)</td>
</tr>
</tbody>
</table>

*Percent of children aged 19-35 months who receive recommended vaccinations, 2009-2015
*2011 data not available due to insufficient sample size / **2016 data not yet available

**Smoking**
Reduce the percentage of adults that currently smoke from 18.6% in 2014 to 14.5% by 2020

<table>
<thead>
<tr>
<th>South Dakota Percent</th>
<th>South Dakota 2020 Target</th>
<th>U.S. Percent</th>
</tr>
</thead>
</table>

**Suicide**
Reduce the suicide age-adjusted death rate for South Dakota from 17.1 per 100,000 in 2014 to 12.6 per 100,000 by 2020

<table>
<thead>
<tr>
<th>South Dakota Rate</th>
<th>South Dakota 2020 Target</th>
<th>U.S. Rate</th>
</tr>
</thead>
</table>

*Suicide: South Dakota Resident Age-Adjusted Suicide Rates, 2011-2016
*2016 rate not age-adjusted yet (pending release of 2016 population tables)
DHS will enhance the quality of life of people with disabilities, in partnership with its stakeholders.

**Mission Statement**

DHS raises awareness of the resources available to support people with disabilities through education and advocacy.

**Goal 1**
DHS provides individualized services to support people with disabilities to meet the goals they choose.

**Goal 2**
DHS retains a knowledgeable and prepared workforce with a high level of engagement to support the department’s mission.

**Goal 3**

[dhs.sd.gov](http://dhs.sd.gov)
The South Dakota Department of Human Services provides individualized services to support people with disabilities to meet the goals they choose.

Assessing & Increasing Self Direction Opportunities
- Right Sizing SDDC-120
- Conflict Free Case Management
- Stakeholder Input

Communicate Performance Indicators to Public & Stakeholders
- Shares Review Results
- Satisfaction Surveys
- DHS Website

Becoming a Person Centered Organization (PCT)
- Development of:
  - Leaders-27
  - Coaches-57
  - Trainers-5
  - Certified Providers-105

---

**SDDC Population Trends**

One way to measure our success is the right sizing initiative at the South Dakota Developmental Center in Redfield to continue to find options for the least restrictive environment for the individuals we serve.

*Current Census-120

---

**Transition to CFCM**

The chart above shows the implementation of conflict free case management (CFCM) to meet new regulations from the Centers for Medicare and Medicaid Services (CMS). New conflict free case managers serve as the front line for information and assistance – helping individuals and families navigate the system while truly advocating for the person’s needs and their preferences.

---

State’s Support for People with Developmental Disabilities Ranked Top Ten Nationally

**THE BEST, THE BOTTOM, AND FACTS ABOUT THE TOP 10 PERFORMING STATES**

THE BEST PERFORMING STATES

1. Arizona
2. Vermont
3. New Hampshire
4. Michigan
5. Hawaii
6. California
7. Dist. of Columbia
8. Missouri
9. South Dakota
10. Maryland

**UP 17 PLACES**
2

The South Dakota Department of Human Services raises awareness of the resources available to support people with disabilities through education and advocacy.

**Partnerships**
- Boards & Councils
  - Business/Employers
  - SD Retailers
  - Society of HR Managers

**Employer Resources**
- Governor’s Awards
  - Business Resources
  - Disability Employment Awareness
  - State as Model Employer

**Outreach Campaign**
- Ability for Hire
  - Social Media
  - No Wrong Door
  - Web Resources

---

### Top States for Employment of Workers with Disabilities 2015

<table>
<thead>
<tr>
<th>State</th>
<th>Employment Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>South Dakota</td>
<td>50.1%</td>
</tr>
<tr>
<td>North Dakota</td>
<td>49.9%</td>
</tr>
<tr>
<td>Iowa</td>
<td>46.5%</td>
</tr>
<tr>
<td>Nebraska</td>
<td>46%</td>
</tr>
<tr>
<td>Wyoming</td>
<td>45.2%</td>
</tr>
</tbody>
</table>

### Top States for Employment of Workers with Disabilities 2016

<table>
<thead>
<tr>
<th>State</th>
<th>Employment Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wyoming</td>
<td>57.1%</td>
</tr>
<tr>
<td>South Dakota</td>
<td>51.7%</td>
</tr>
<tr>
<td>North Dakota</td>
<td>48.8%</td>
</tr>
<tr>
<td>Nebraska</td>
<td>48.6%</td>
</tr>
<tr>
<td>Minnesota</td>
<td>47.5%</td>
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</tbody>
</table>

*South Dakota is consistently one of the top states in the nation for employment of workers with disabilities.*

3

The South Dakota Department of Human Services retains knowledgeable and prepared workforce with a high level of engagement to support the department’s mission.

**Further Develop Positive & Encouraging Work Environment Through PCT**

**Professional Development**

**Connect Staff with Community & Stakeholders**

---

![Pyramid Diagram](image)

- Trainers - 5
- Leaders - 27
- Coaches - 57
- Providers
  - Community Support Providers - 18
  - Certified Private Providers - 105
- DHS Staff - 405

27
**Labor Force Indicators**

These indicators illustrate the employer and labor needs of South Dakota:

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**Unemployment Rate**

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<thead>
<tr>
<th></th>
<th>FY13</th>
<th>FY14</th>
<th>FY15</th>
<th>FY16</th>
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**State Labor Force**

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Mission Statement
The mission of the Department of Labor and Regulation is to promote economic opportunity and financial security for individuals and businesses through quality, responsive and expert services; fair and equitable employment solutions; and safe and sound business practices.

Quality, Responsive and Expert Services
- *Entered Employment* indicates the number of workers we connect to employers and positions through our job services. *Goals and rates changed between SFY2015 and SFY2016 due to changes in performance measure formulas under the Workforce Innovations and Opportunities Act (WIOA) of 2014.*
• **% of UI First Payments Made in 14 days** indicates the timeliness in providing unemployment benefits to unemployed individuals seeking assistance.

![% of UI First Payments Made in 14 Days](image)

**Fair and Equitable Employment Solutions**

• **Retained Employment after 6 Months** indicates how people are fitting into the positions we connected them to with employers. *Goals and rates changed between SFY2015 and SFY2016 due to changes in performance measure formulas under the Workforce Innovations and Opportunities Act (WIOA) of 2014.*

![Retained Employment After 6 Months](image)

**Safe and Sound Business Practices**

• **Total Practitioners** from Boards/Commissions and Regulation Divisions reflects the number of individuals and businesses which we must review and ensure proper compliance with established laws.
July 18, 2017

TO: Government Operations and Audit Committee  
FROM: Andy Gerlach, Secretary  
DATE: 07/18/2017  
SUBJECT: Summary Report for Strategic Plan

The Department of Revenue’s Strategic Plan, hereafter referred to as Revenue 2020, centers around a vision, values, and strategic directions aimed at managing and measuring performance to provide quality service to the State of South Dakota. In this report the Committee will find a summary of this Strategic Plan paired with key performance indicators for the four strategic directions.

The values the Department believes are critical to success are professionalism, dependability, accountability, and public service. The vision ‘to create an open and collaborative environment that provides professional customer service, contributes to a favorable economic climate, and is accountable to the citizens of South Dakota’ is the epicenter of the Revenue 2020. The four strategic directions of Revenue 2020 are:

**Employees: Engaging and Developing Our Team**  
- Promote team building  
- Establish a defined training and development plan  
- Broaden communication efforts  
- Develop a workforce management plan

**Resources: Managing Resources to Maximize Return on Investment**  
- Increase Lottery instant ticket sales by 10%  
- Increase voluntary compliance  
- Expand internal control efforts  
- Review initiatives and activities for return on investment  
- Expand audit efforts  
- Increase electronic transactions

**Insights: Leveraging Information Through Data Analytics to Support Decision Making**  
- Establish standards for inventory and use of Department Data  
- Develop dashboards to:  
  - Identify tax gaps and increase revenue  
  - Effectively manage strategic plan goals  
  - Support staffing patterns and needs

**Partnerships: Developing and Strengthening the Department’s Relationships**  
- Improve customer satisfaction by using market research data to implement customer-centric technology solutions  
- Provide customized education opportunities  
- Establish business advisory group to gather feedback

http://dor.sd.gov
1. OUR WORKFORCE

AGE AND TENURE OF DOR EMPLOYEES

- AGE DISTRIBUTION
  - < 30: 15%
  - 31-40: 24%
  - 41-49: 15%
  - 50-55: 19%
  - 56+: 27%

- AVG. TENURE: 12.3 YEARS
- AVG. AGE: 45.5 YEARS

TURNOVER RATE
- Goal of < 10%
- Turnover Rate

2. INCREASE VOLUNTARY COMPLIANCE

# OF LICENSES FILING

- LICENSES FILING
- PROGRESS YTD
- 1%/YEAR GOAL

3. LOTTERY: INSTANT TICKETS AND ONLINE

INSTANT TICKET SALES
- 10% GROWTH
- SALES

INSTANT AND ONLINE RETAILERS
- RETAILERS
- 10% GOAL

INSTANT TICKET GENERAL FUND REVENUE
- 10% GROWTH
- REVENUE TRANSFERS

INSTANT TICKET REVENUE DISTRIBUTION

4. BUSINESS PARTNER OUTREACH

BUSINESS PARTNER EDUCATION AND OUTREACH

- CLASSES
- ATTENDEES

5. ENSURING CUSTOMER SERVICE

DEPARTMENT OF REVENUE CALL CENTERS

- TOTAL CALLS
- ABANDONED RATE

6. TITLE TURNAROUND EFFICIENCY

2016 TO PRESENT: TITLE TURNAROUND

- TITLES ISSUED
- TITLES RECEIVED
- TURNAROUND TIME (DAYS)
- LINEAR (TURNAROUND TIME (DAYS))
Mission:
Strengthening and supporting individuals and families by promoting cost effective and comprehensive services in connection with our partners that foster independent and healthy families.

Strategic Plan Goals:
- Ensure access to services for our customers
- Promote and support the health, wellbeing and safety of our customers
- Foster partnerships to maximize resources for our customers
- Support customers in achieving meaningful outcomes
- Strengthen and align our team to accomplish our mission

Strategic Plan Outcomes:

Connections to Work
- For participants that must meet work requirements for Supplemental Nutrition Assistance (SNAP) and Temporary Assistance for Needy Families (TANF) - Percentage employed 30 days after starting job- majority full time:
  - 96% for SNAP
  - 81% for TANF

- Child Care Subsidy – Supporting over 2100 families so they can work or attend school. 57% of families are at or below 100% FPL
  - Results: 96% of families reported ability to maintain full time employment.

Access to Healthcare
- Survey by Centers for Medicare and Medicaid Services indicates SD exceeds national average across four key measures of access.

Caring for People in the Most Cost Effective Manner
- Health Homes program implemented in July 2013. Over 6,000 participants each month with high cost chronic or behavioral health conditions. Goal to improve care coordination, increase primary care and reduce emergency department usage. Improved health outcomes and net cost avoidance of $4 - 5.6 million. 25% reduction in ED visits and 20% reduction in inpatient admissions. 6% increase in primary care.

<table>
<thead>
<tr>
<th>Outcomes Measure</th>
<th>Prior to Health Home</th>
<th>After Health Home</th>
</tr>
</thead>
<tbody>
<tr>
<td>ED Visits per 1,000</td>
<td>499</td>
<td>375</td>
</tr>
<tr>
<td>Inpatient Admissions per 1,000</td>
<td>325</td>
<td>264</td>
</tr>
</tbody>
</table>
• Money Follows the Person implemented in 2014. Provides funding and supports to transition individuals from nursing home or other institutional settings back to their homes/communities.
  o Results: Transitioned 29 individuals with 18 partial transitions completed.

• Geriatric Psychiatric Treatment- Clinicians from the Human Services Center provided psychiatric review and consultation services diverting 21 individuals from admission to HSC keeping them in community nursing home placement.

• Community Based Mental Health Services – Providing counseling, psychiatric treatment and wrap around services to over 7,000 recipients to prevent inpatient admissions and improving community involvement.
  o Results: 6.2% increase in employment outcomes, 9.4% reduction in ER visits and 14% reduction in inpatient admissions.

<table>
<thead>
<tr>
<th>Outcomes Measure</th>
<th>Prior to CARE and IMPACT</th>
<th>After CARE and IMPACT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Clients reporting employment</td>
<td>19.7%</td>
<td>25.6%</td>
</tr>
<tr>
<td>Clients who visited an ER for a psychiatric or emotional problem</td>
<td>12.3%</td>
<td>2.9%</td>
</tr>
<tr>
<td>% of Clients who spent night in hospital</td>
<td>20.1%</td>
<td>6%</td>
</tr>
</tbody>
</table>

• Community Based Substance Use Treatment Services – Providing counseling, inpatient treatment and halfway house services and Cognitive Behavioral Intervention for justice involved populations.

Successful discharge from treatment – 26% higher than the national average, employment 14% higher than national average

Justice involved population 96% report ability to control drugs or alcohol at discharge compared to national averages of 51% (alcohol) and 48% (drugs). 85% reported employment at discharge.

• Correctional Behavioral Health Services – Mental Health and Substance Use treatment services to individuals in custody of the Department of Corrections.
  o Results: 3,987 psychiatric contacts and 1.357 entered substance use treatment.
Permanency and Safety for Children

- Child Protection Services goal is to reunify families whenever possible.
  - Results: 77% of children return home within 12 months of removal.
  - When that is not possible, we work to establish guardianship or adoption to divert from foster care placement.
    - 96% of caseworker visits happen where the child resides – exceeding the national average by 46%.

Program Integrity – National Awards

- Nationally recognized for program quality:
  - Medicaid – only state in the nation to receive continuous exemption since 2010 from recovery audit contractor requirements. Collected $8.7 million in third party liability, estate recovery, and fraud collections. Less than 5% of collections are fraud related. Additional $425,315 in cost avoidance through fraud prevention and detection efforts.
  - Supplemental Nutrition Program ranked #1 in the nation in 2015 and over 30 years of continuous financial program awards.
  - Child Support – Over $115 million in collections in 2016 for over 60,000 cases. Child Support collects $11 for every $1 of administrative costs exceeding the national average by 51%. As a result, ranked #2 in the nation in 2016 earning $2 million in incentive payments. Ranked in the top 3 nationally for the last 15 years.
  - Child Care – 96% payment accuracy compared to national average of 94%.